

## Start-up budget checklist

Use this list to scope every major cost before you commit funds. Figures are indicative; replace the "Typical Range" with verified local quotations.

| #  | Cost Item                              | Why It Matters  | Typical Range (USD)*                               | Notes & Tips  |
|----|--|---|--|---|
| 1  | Posho mill purchase                    | Core asset<br>(incl. control panel,<br>50-litre hopper,<br>WEG motors -4kW & 5.5kW<br>at 380V and Rollers x 4). | \$12 000 - \$14 000<br>(excl. VAT and<br>shipping) |   |
| 2  | Shipping, import<br>duties & clearance | Gets the machine to site legally.   | 15 – 25% of mill price                             | Ask your freight agent for current duty rebates on agriequipment. |
| 3  | Building & civil works                 | 6 m × 3 m shed, slab, ventilation.  | \$1 800 - \$4 000                                  | Block or brick walls; add cost if you pour a reinforced floor.    |
| 4  | Three-phase<br>electrical install      | Cabling, breakers, isolator, meter upgrade.   | \$900 - \$1 500                                    | Verify local kWh tariff; size wiring for 10 kW peak.              |
| 5  | Starter maize stock                    | Avoids downtime in first weeks.   | Market price × 12 t                                | Plan at least two days'<br>throughput on hand.                    |
| 6  | Safety & hygiene<br>gear               | PPE, fire extinguisher, test sieves, cleaning kit.  | \$200 - \$350                                      | Align with local food-safety regulations (HACCP logbook).         |
| 7  | Spare parts starter<br>kit             | Belts, bearings, extra<br>screens, 1 roller set.  | \$600 - \$1 200                                    | Keeps you running while you order replacements.                   |
| 8  | Operator training & initial labour     | 1–2 staff for intake, milling, bagging.   | \$200 – \$400 /<br>person                          | Roff offers on-site commissioning sessions.                       |
| 9  | Working capital & contingency          | Covers power, minor repairs, marketing.   | 15% of total above                                 | Hold in cash or revolving credit line.                            |
| 10 | Packaging & consumables - optional     | 50 kg poly bags, sewing thread, tags.   | \$0.18 - \$0.25 / bag                              | Bulk-buy unprinted bags and add a rubber-stamp logo to save cash. |

Indicative USD values as at July 2025. Rates shift with exchange and freight costs—verify locally.

## Quick self-check before signing the pro forma invoice

- 1. Have you costed the trip-curb? (Transport from the port to your rural site can be half the total freight bill.)
- 2. Is three-phase power reliable? Budget for a backup generator or solar-hybrid if outages exceed 4 h/week.
- 3. Is PPE included or separate? Inspect gloves, dust masks, earplugs on delivery.
- 4. Did you allow 15% contingency? This cushions surprise levies, inspection fees or currency swings.

**Reminder**: All cost lines are illustrative. Contact your Roff sales consultant or local agribusiness adviser to replace every estimate with a firm quote and to check for country-specific subsidies or duty exemptions.